



# Planning & Implementing a Successful Smoke Alarm Installation Program



**NATIONAL FIRE  
PROTECTION ASSOCIATION**

The leading information and knowledge resource  
on fire, electrical and related hazards

## Smoke Alarm Facts

- Smoke alarms are the residential fire safety success story of the past 30 years.
- Each year, three out of five home fire deaths result from fires in homes with no smoke alarms or no working smoke alarms.
- The risk of dying in a reported home fire is cut in half in homes with working smoke alarms.
- Smoke alarms fail most of the time because of missing, disconnected, or dead batteries.
- Ninety six percent of all homes have at least one smoke alarm.
- Almost five million households still do not have any smoke alarms.
- Overall, three-quarters of all U.S. homes have at least one working smoke alarm.

**For more on smoke alarms,  
go to [nfpa.org/smokealarms](https://nfpa.org/smokealarms).**

## A Safer Community—For Everyone

A tragic fire happens. Communities come together to address fire safety. But what if there was a way for communities to work together before a fire broke out, to help save property and lives before they were lost?

A smoke alarm installation program in your community can make a big difference in reducing deaths and injuries in a fire. Smoke alarms are the life-saving success story of the past 30 years. Each year, three out of five home fire deaths in the United States result from fires in homes with no smoke alarms or no working smoke alarms.

### Installing Safety

The approach to an installation program is simple. Fire safety advocates in your community team up to install smoke alarms. These advocates can be firefighters, safety educators, business leaders, representatives of older adult or health groups, and others. Your installation program can be broad. It can target an entire community. Or it can be very focused, reaching out to a core group of vulnerable citizens.

By installing smoke alarms in homes, you'll be doing your part to make residents and your entire community much safer.

### From Start to Finish

To help you plan and implement your own smoke alarm installation program, the National Fire Protection Association (NFPA) has developed this nine-step comprehensive guide. In it, you'll find what you need to get started. You'll find everything, from tips on how to select and train volunteers, to pointers on soliciting donations and publicizing your program.

In putting together this guide, we've relied on the experts. These are safety advocates from across the country who've conducted their own successful smoke alarm installation programs. From urban areas, to suburbs, to rural areas, our experts have helped to get smoke alarms installed just about everywhere.

### So what are you waiting for? Let's get started!

Note: Smoke alarm installation programs, in which firefighters and trained volunteers install smoke alarms and batteries, are not the same as smoke alarm giveaway projects. Experts warn that simply giving residents alarms does not ensure that they will be installed correctly, if at all.

# Step One:

## Organize a Planning Committee

A successful smoke alarm installation requires more than just installing smoke alarms. The key to a well-run program is planning ahead and forming a committee of community leaders.

Start by identifying organizations that should be part of your team. You'll probably want to start with the local fire department, including the local fire chief, head of the firefighters union, or the leader of the volunteer firefighter's association. You'll also want to involve local safety advocates, community organizations and businesses. Remember, the more diverse the group of institutions you include in the planning process, the better chance you'll have of reaching local residents and conducting a successful installation project.

Here's who you should think about involving – and how they can make your program a success:

### Local fire department or firefighters union

They are the first link to fire safety in the community.

### Businesses, including retail outlets

From big home improvement stores to small local outfits, businesses are often willing to donate supplies, including smoke alarms, batteries, ladders, and drills.

### Local chapters of service clubs

Service clubs such as Rotary International, The Lions Clubs International, The Elks Club and Kiwanis International, can be a key source of volunteers and often have connections with local businesses.

### Older adult organizations

Older residents are among the most vulnerable to fire death. Organizations that service them can help you reach them.

### Health and safety agencies and organizations

Fire prevention is a key issue for organizations and agencies that work on health and safety issues.

### Faith-based institutions

Local houses of worship can help you get the word out about your smoke alarm installation project.

### Electricians or members of an electricians' union

Their labor can be key, and they may be willing to donate it, especially if you are installing alarms that must be hardwired.

### Citizen Emergency Response Teams

They've been trained in fire safety and responding to emergencies.



## Step Two: Identify Your Target Population

You've decided that you want to conduct a smoke alarm installation program. You've even begun to assemble your planning committee. But who are you going to target?

Some organizers of smoke alarm programs set an ambitious goal. They plan to install alarms in every home. Other communities have successfully conducted installation campaigns that take a far more limited approach. Some choose homes within a single census tract. Others identify a particularly vulnerable population, then try to reach out block by block.

The scope of your installation program will be determined by the resources available to you and the nature of the community in which you live. Answer the following questions. They will help you to take the next steps toward planning and implementing a successful campaign.

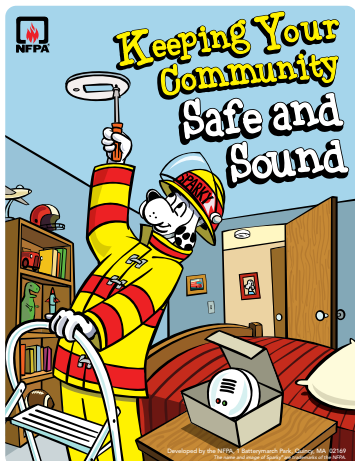
**How would you describe the size and population of your community?**

**Are there neighborhoods in your area that have had many fire deaths or have the most fire runs?** (Note: the local fire department will know the answer to this question.)

**What are the high-risk populations in your area?**

**What kinds of resources are available to you to conduct an installation campaign?**

**NFPA's Community Toolkit on smoke alarms provides public educators with handouts, fact sheets, and public service announcements that can be used for your program. Visit [nfpa.org/toolkits](http://nfpa.org/toolkits).**



## Keys to Success

### Spotlight: Building a relationship

The people behind a successful smoke alarm installation program will tell you that having the trust of the community is essential. Columbus Fire Department in Ohio is challenged by neighborhood youth gangs, violent crime, and drug activity. The department builds coalitions to establish the trust needed to get smoke alarms installed in the homes of residents who need them.

Lt. David Sawyer says he's attended neighborhood civic association, block watch, and faith-based institution meetings in uniform to assure residents that the fire department is invested in the community.

"Not just calling them but actually appearing with them at some of their neighborhood functions makes a difference," he says.

"We had a smoke alarm installation drive in one of our vulnerable neighborhoods," he continues. "The community believed that city government and political leaders were not concerned with what was happening there. I started showing up at some of their grassroots efforts to lower youth violence with other representatives from city government and police. The grassroots leaders joined us when we walked the neighborhood, which helped us secure the willingness from the community to let us in their homes to install the smoke alarms."



# Keys to Success

## Spotlight: Canvassing High-Risk Multicultural Communities

Many fire departments find that door-to-door canvassing is one of the best ways to reach residents who need smoke alarms. That's the case for the Seattle Fire Department.

“Smoke alarm canvassing allows community members to see and interact with firefighters in a non-emergency situation,” says William Mace, Seattle Fire Department Education and Outreach Coordinator. “This builds trust in the community and allows firefighters to hear directly from residents how the work they do is valued and appreciated.”

Smoke alarm canvasses there have targeted low-income neighborhoods where fire incidents have been the highest. Before the canvass, the department posts flyers announcing the event. To make sure that the canvassing is effective, the department uses language interpreters where there is a large concentration of people with limited-English skills. For example, at one mobile home park where 60 percent of the homes had Spanish-speaking residents, the department enlisted the services of Spanish-speaking translators and interpreters from the Seattle Chapter of the American Red Cross Language Bank. They went door-to-door with firefighters and educators. The Language Bank has more than 300 volunteers who collectively speak more than 60 different languages and dialects.

“It is essential to have someone who can communicate to the population being reached out to in order to remove language and cultural barriers,” says Mace. He said the department was able to install 44 alarms at the mobile home park event. “It would not have been successful without Spanish-speaking interpreters and staff.”

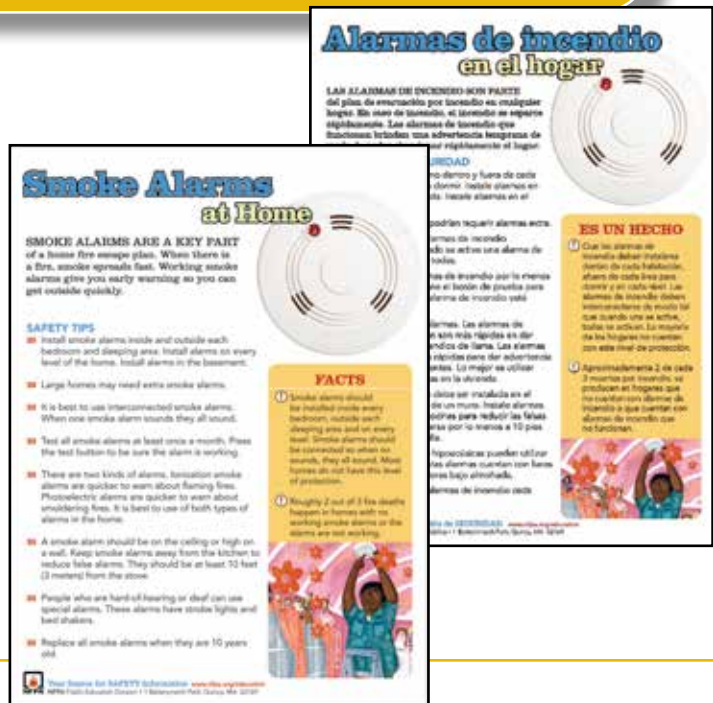
# Step Three: Identify High-Risk Residents in Your Community

NFPA research shows that certain populations are particularly vulnerable to fire-related deaths and injuries. By targeting these populations in your smoke alarm installation efforts, you'll be striking a significant blow against the risk of death and harm from fire. These at-risk groups include:

- Young children
- Older adults
- People with disabilities
- Low-income communities, communities with many recent immigrants from non-English speaking countries
- Residents of homes with security bars

But the home of a vulnerable individual, or even an entire at risk neighborhood, never exists in isolation. A community is at risk if it has vulnerable homes and those tend to be the homes of older adults. If a neighbor is elderly and can't get up on a ladder to test the smoke alarm, then you're at risk too. When you have vulnerable residents, you have a vulnerable community.

**NFPA's smoke alarm tip sheets are available in multiple languages and have illustrations representing various cultures. Visit [nfpa.org/safetytips](http://nfpa.org/safetytips).**



## Step Four: Solicit Financial Support and Donations

You've got your plan. You've assembled a group of experts to help. But you're still missing an essential component: supplies, including smoke alarms, batteries, ladders, drills, and other equipment.

Some fire departments and safety organizations pursue grants to fund their smoke alarm installation programs. Other communities conduct their campaign using equipment and labor that's donated locally. Donations from area businesses can pay for much of your installation program.

But how to begin? You should start by identifying businesses. These could be national corporations with an outlet in your area, or home-grown companies or institutions that might have an interest in fire prevention. Even businesses that would seem to have little to do with safety often share an interest in supporting plans that work to make their community safer. These could include:

### **Stores that sell smoke alarms or batteries**

Including Wal-Mart, The Home Depot, Lowe's, True Value, and other hardware, home improvement, and retail outlets.

### **Insurance companies with offices in your area**

Ask them to consider making a donation to support the program.

### **Hospitals or other healthcare organizations**

Supporting a smoke alarm installation program complements their community health mission.

### **Printing presses or copy shops**

Approach them about donating the printing of promotional materials.

### **Restaurants or grocery stores**

They may be interested in donating food to feed hungry volunteers.







## Keys to Success

### Spotlight: Life-Saving Grant Funding

Because of Mississippi's high fire death rate, the state fire marshal's office set out to conduct a smoke alarm installation program statewide. The program would provide in-home fire prevention education during the installation for people at high risk of fire. These are people with low incomes, families with children under age 14, older adults, and people with disabilities.

The fire marshal's office applied for and was awarded approximately \$2 million in FEMA Fire Prevention and Safety Grants to purchase 88,366 10-year ionization smoke alarms, about 3,100 alert devices for people who are deaf or hard of hearing, and 1,000 photoelectric smoke alarms with strobe lights. The program was launched in early 2009. Smoke alarms and alert devices were installed by firefighters, church members, sheriff's departments, state agencies that already make home visits, and others.

More than 52,000 smoke alarms and 250 alert devices—including bed shakers and alarms with strobes—have been installed in more than 26,000 homes across the state. All of the alarms and alert devices have been distributed to installers. The program continues. The fire marshal's office has documented 35 lives saved in eight fires and has received anecdotal reports of other lives saved.

“Without grant funding, this project would not have been possible and annual fire fatalities would have been unchanged,” says Mississippi State Fire Marshal's Office Fire Safety Education Officer Tammy Peavy.

Fire deaths are down from an average 81 per year to 65 in 2013. Officials believe the smoke alarm installation program has played a role.

## Sample Letter to Area Businesses

Send this letter to area businesses months before you plan to conduct your smoke alarm installation.

Dear (Name of Store Manager):

The commitment of (NAME OF STORE) to public safety is well known. Because of this, the (Town/City) Fire Department and (Name of Organization) would like to invite you to support our smoke alarm installation project. Smoke alarms are the most effective tool we have to prevent deaths from fire, but many (Town/City) residents don't have working alarms in their homes. With the support of (Name of Store), we'll be able to reach more local residents than ever.

There are many ways that you can support this life-saving program, including donating smoke alarms and batteries, making a financial contribution, or by letting your customers know about the installation campaign. I hope that you'll consider partnering with us to make this essential safety program a success.

In return. We will recognize your support by (Clearly explain how you plan to promote the business's involvement in your campaign).

I will follow up with you (WHEN) and look forward to speaking with you about ways that we can work together to increase fire safety in (Town/City). I can be reached at (phone number) or by email (EMAIL ADDRESS) if you have any questions. Thank you for your consideration.

Sincerely,

(Your Name)

(Title)

(Town/City) Fire Department or Organization



**To learn about NFPA's grant and award programs for fire departments and fire safety educators, visit [nfpa.org/jensen](http://nfpa.org/jensen) and [nfpa.org/educator](http://nfpa.org/educator).**

## Step Five: Get the Word Out About Your Program

An effective smoke alarm installation program depends on a successful publicity plan. Getting the word out about your campaign will let people know that you're going to be in their neighborhood, and get people talking about smoke alarms and fire safety.

Contacting the local media is one way to generate publicity for your installation program. We've included a sample press release that you can customize and send out to newspapers, television—including public access television, which often emphasizes community news—radio stations, and community newsletters in your area.

But here are other ways to spread the word:

### Social Media

Utilize your fire department's blog, Facebook, and Twitter accounts. These will help you to spread the word about the smoke alarm installation program. Create a calendar event on Facebook. Take and post photos of installer training sessions with permission. Post links to media coverage of installations as they occur. Guest tweet and blog on partner organization's sites.

### Let them know you're coming

If you plan to be in a certain neighborhood on a scheduled day, let residents know in advance. Leave door hangers or post flyers on community bulletin boards—libraries, casual dining restaurants, and some grocery stores have them.

### Work through the schools

One way to contact parents in a targeted area is to get materials into the hands of their children through schools.

### Reach people where they are

If you plan to target a particular population—say, older adults—identify places that cater to them and ask about handing out your materials there.

### Leave a calling card

If you miss residents in a targeted area, don't give up. Leave a door hanger to let them know that you've stopped by. Give residents the option of calling the fire department to have an alarm installed at a later date.



## Keys to Success

### Spotlight: Rural Installation Programs

Organizing a smoke alarm installation program in a rural area can present unique challenges. Many rural communities rely on small, volunteer fire departments. Often they don't have a full-time public educator or the resources to conduct smoke alarm canvassing and installation programs.

The North Carolina Department of Insurance, Office of the State Fire Marshal Injury Prevention Division addressed this challenge by forming a partnership with the North Carolina Baptist Aging Ministry (BAM). Installation trainings were conducted across the state for BAM and provided volunteer installers with 10-year lithium battery alarms for people in high-risk areas.

The churches are in close contact with the local people and can identify the homes in greatest need. The North Carolina Department of Insurance secured funding to purchase the smoke alarms through a FEMA Fire Safety and Prevention Grant and other resources.

The program has been a tremendous success. Between July 10, 2013 and April 11, 2014, more than 3,743 homes had been visited across the state and 10,006 alarms installed.

Staff with The North Carolina Department of Insurance work on the community outreach for smoke alarms. They recall the response one evening when conducting a smoke alarm installation training for a Native American community in a remote area with limited resources. More than 175 people showed up in bad weather.

Many of them didn't know about the 10-year lithium option. "They were going home to make changes. Each team left with smoke alarms. They were so appreciative. You would have thought we were Santa Claus," said the trainers.

Through a Smoke Alarm Canvassing Grant, The North Carolina Department of Insurance was able to provide smoke alarms to fire departments that submit an application, outlining their plans. More than 90 departments around the state are participating, including a number of rural volunteer departments.



## Training Tips

Here is a sample smoke alarm installation training agenda.

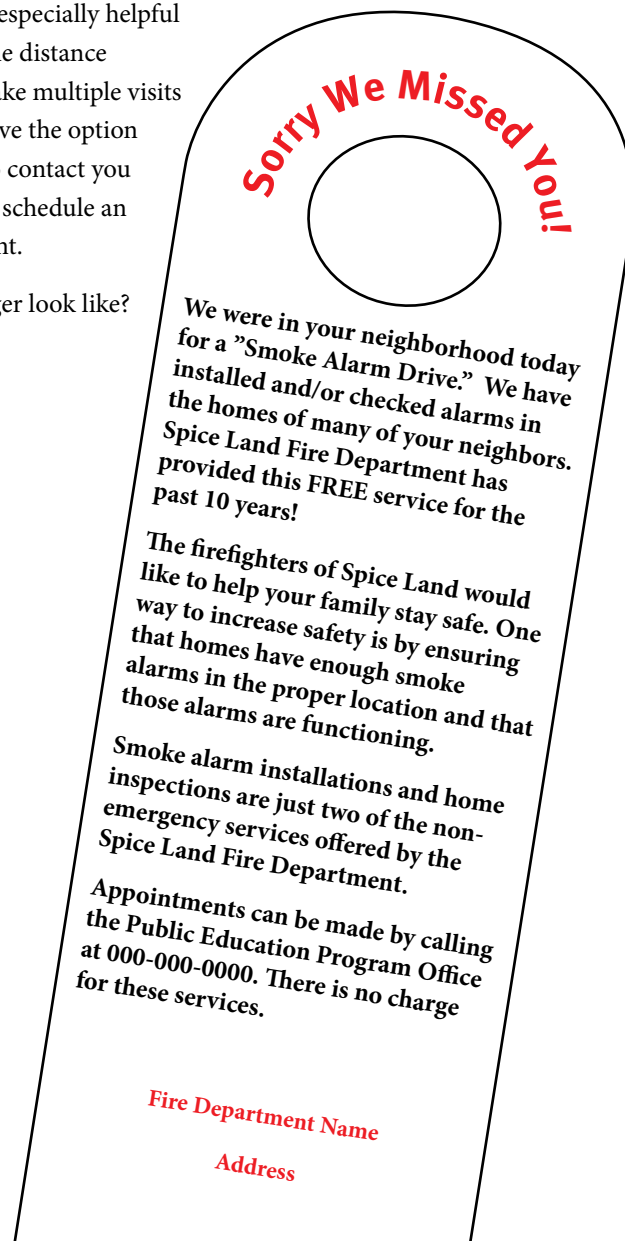
This sample agenda will help make sure that you cover the basics when training volunteers.

1. Welcome and introductions
2. Objectives of the project
3. Local smoke alarm requirements and placement of smoke alarms
4. Features of the smoke alarm you will be using for your project
5. Demonstration and practice of smoke alarm installation and testing
6. Respectful interaction with residents
7. Using the smoke alarm survey form
8. Using the smoke alarm waiver form
9. Fire safety and fire escape information
10. Review of all handouts
11. Program plan and coordination
12. Other issues

## Sample Door Hanger

Door hangers are a great way to let residents know that you're planning to be in the area to install smoke alarms. And if you miss a resident, door hangers are a convenient reminder that a smoke alarm installation program is underway. This can be especially helpful in a rural area where the distance between homes can make multiple visits unrealistic. You also have the option of allowing residents to contact you at their convenience to schedule an installation appointment.

What does a door hanger look like?



**Need the most recent statistics on smoke alarm usage and effectiveness for your training session? Go to [nfpa.org/smokealarms](http://nfpa.org/smokealarms)**

# Sample Press Release

Send this release out at least two weeks before you plan to conduct your smoke alarm installation.

For release on: (Month/Date/Year)

For more information, contact: (Your Name)

(Your telephone number)

(Your Town/City)

(Your email address)

## **(Your Town/City/) and Community Organizations to Install Smoke Alarms**

(Your Town/City) – Firefighters from (Your Fire Department) and members of (Participating Organizations) will visit local residents on (Month, Date) to perform free smoke alarm inspections, replacing batteries and installing smoke alarms as needed. It's part of a community-wide fire prevention effort.

The (Town/City) campaign is part of an effort to reach out to local residents, including older adults, young people and residents of neighborhoods, who are vulnerable to fire deaths. Installing smoke alarms in the homes of (Town/City) residents who don't have them will increase their odds of surviving a home fire.

According to the National Fire Protection Association (NFPA), the international nonprofit leader in fire, electrical, building, and life safety and official sponsor of Fire Prevention Week, working smoke alarms are the key to saving lives from fire.

"Smoke alarms are the most effective early warning device there is," says Judy Comoletti, NFPA's division manager for public education. "Just having a smoke alarm in your home cuts your chance of dying in a reported fire in half."

"Our goal is to make sure residents have the protection of a smoke alarm," says (Your Name, Title, Organization), "because smoke alarms alone won't prevent every fire death. Our project includes educating residents to have a home fire escape plan so they know what to do if the smoke alarm sounds."

During the smoke alarm installation program, local firefighters and community volunteers will fan out through the area, visiting residents in (List towns or neighborhoods). Residents who wish to schedule a home visit should call (Name) at (Number). Local funding for the installation program was provided by (List local funders).

"Fire can grow and spread through a home in a matter of minutes," says Comoletti. "That's why the advance warning provided by smoke alarms can be essential to saving lives. By participating in this community smoke alarm installation, (Your Fire Department) is helping to ensure that local residents are safer in their homes."



## Keys to Success

### **Spotlight: On-the-Go Installations**

A number of fire departments find that an effective way to reach residents in need of smoke alarms is to keep alarms on the truck. This way smoke alarms are with firefighters when they answer a call.

The Milwaukee Fire Department's multifaceted approach to installing smoke alarms includes a first responder installation program. The department responds to more than 70,000 calls for service each year. Milwaukee firefighters will check for working smoke alarms when appropriate, and install a new one or replace batteries as needed while at the scene.

Each company carries a kit with smoke alarms, batteries, installation tools and supplies, and fire safety education materials to share with the public so that they can make an immediate impact on the safety of those in greatest need.

When members of the Austin Fire Department in Texas conduct smoke alarm canvassing campaigns, they take along canvassing maps and backpacks that have smoke alarms, and drills. They also bring small utility ladders. This way they can do on-the-spot smoke alarm installations. In addition, the fire department makes sure all units carry smoke alarms for on-the-spot installations when units are making emergency responses.

"It is important to always be prepared for "on-the-spot" installations because the greatest challenges with outfitting every home in our community with a working smoke alarm are identifying the homes that need them, and orchestrating the opportunity to install them," says Austin Fire Department Battalion Chief David Girouard. "These challenges are overcome when we're already in a residence for whatever reason, identifying the need, and making the installation."



## Keys to Success

### Operation Save-A-Life

When Cleveland experienced a rise in deaths due to home fires in the early 1990s, a local businessman decided to do something about it. He spearheaded a free smoke alarm installation program for older adults and residents who had low incomes. The program continues today.

Operation Save-A-Life is sponsored by the Greater Cleveland Chapter of the American Red Cross. The Cleveland Fire Department is a key participant. Residents who need alarms call a hotline, which is screened by Red Cross volunteers. The fire department picks up the applications, along with smoke alarms and batteries, and distributes them among the station houses. Then the fire department makes the appointments to install the alarms. Eligible residents can request up to three alarms.

“We install alarms to ensure proper placement,” says Lt. Larry Gray, public information officer, Cleveland Fire Department. “While we are in the house, if we see any safety issues we inform the resident and suggest changes.”

Gray says the department leaves information on cooking safety, escape planning, and other safety topics with the residents.

Since the launch of Operation Save-A-Life, the Greater Cleveland area has experienced a dramatic decrease in home fire deaths. Cleveland reached a century low of three fire deaths in 2011. Work continues to reduce the number to zero. More than 130,000 smoke alarms have been installed.

To order sets of fire safety brochures, visit [nfpa.org/catalog](http://nfpa.org/catalog)

## Step 6: Recruit Volunteers

Your ability to recruit and provide training to volunteers is important. It will play a big part in determining just how successful your smoke alarm installation project is. The more volunteers you have, the more homes your team members will be able to visit. Numbers are important, but quality is too. You'll be visiting the homes of some of the more vulnerable members of your community. You'll want to make absolutely sure that the volunteers you recruit are both trustworthy and accountable.

First of all, you'll need to develop a plan for recruiting volunteers. **Here are some tips.**

### Fire department first

As mentioned earlier, fire department participation is essential. The fire chief may be willing to assign on-duty firefighters to the task (Of course, be prepared for them to leave quickly in the event of an emergency). Off-duty firefighters can also be called on to help.

### Start with your planning committee

Groups involved in planning your smoke alarm installation project are a good source of volunteers. These may include, staff members of health and safety organizations, and members of local chapters of service organizations such as The Lions Clubs International and Rotary International.

### Target the community

Very likely, there are groups in your community that share your mission of fire safety and prevention, but aren't involved in the actual planning of the event. Supplying volunteers to help with the installation of smoke alarms is a relatively easy way for these groups to support your efforts.

### Branch out – with care

With the proper training, all sorts of people can serve as volunteers on your installation team. Installation campaigns across the country have circulated their appeals for volunteers via radio, television, blog posts, social networking sites, and web sites that list volunteer opportunities.

## Step 7: Provide Your Volunteers with the Necessary Training, Tools and Materials

You've assembled your volunteers. They are ready to fan out across the area where you've chosen to check smoke alarms, install new ones, and replace batteries as needed. So how do you make sure that your volunteer force is up to the task? Simple: train them. You'll want to ensure that your helpers understand how to install smoke alarms correctly and can speak about the purpose of the program and about fire safety in general.

### Installation 101

The most successful campaigns include a thorough training session before the big day. The top lesson on the agenda: how to install a smoke alarm. To make sure your training covers the basics, follow the suggested Installation Training Agenda on page 8.

### Firefighters lead the way

Ask firefighters to help you conduct the training. Have them break down the installation process into simple steps that can be easily remembered.

### Training volunteers to lead

If you are relying on on-duty firefighters to lead the installation teams, be sure you're prepared in the event of an emergency (one that requires them to leave the installation project to respond to an emergency). You'll want to make sure that your volunteers can step up to the challenge if there are no firefighters present.

### Role-play the day

Your volunteers' people skills are important. Do role-playing activities to make sure that they can explain the program in a friendly and knowledgeable way.

### Have materials ready

Chances are, you'll want to have some materials to give to the people you're visiting. Many of these are available online at [nfpa.org/safetytips](http://nfpa.org/safetytips). You will find safety tip sheets on smoke alarms, home escape planning, and many other topics. Make sure you print out enough materials before the big day.

### Tools for success

Divide your alarms and batteries among your volunteers when installation day finally arrives. In addition, you may also want to consider supplying your volunteers with the following:

**Cordless drills and screwdrivers**

**Safety goggles**

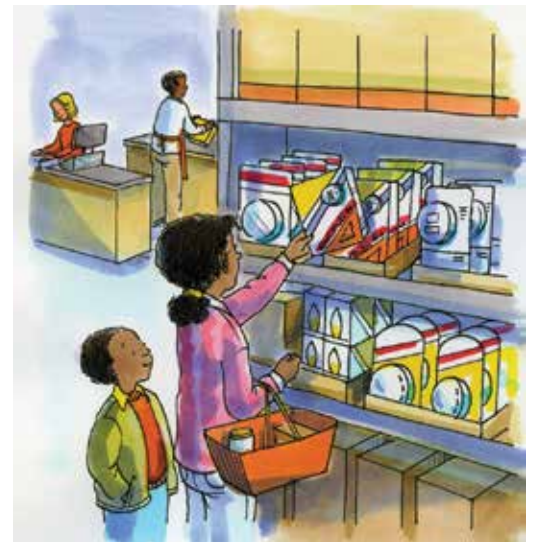
**Safety step stools**

**Liability release forms**  
(see page 15)

**Installation survey forms**  
(see page 16)

**Training Tips**

**Tools for Volunteers**



**Be sure to use smoke alarms that have the label of a recognized testing laboratory. When handing out alarms to the installers, be sure to keep track of the number of alarms given to each volunteer. The installer must complete surveys to account for every alarm. Additional alarms should not be given to the installer until all alarms are accounted for.**

### **Survey and Waiver Forms:**

Provide forms for volunteers to complete when they visit a home. Give installers pens and a clipboard to make it easier to complete the forms.

**Identification:** All volunteers should be able to identify themselves. Consider using badges, T-shirts, jackets, or hats to identify your volunteers. Inform residents requesting an installation/inspection that they should ask to see the credentials of the installer.

**Drill:** If possible, have cordless drills and screwdrivers available on a loan basis for volunteers. Teach installers how to operate the drill. Be sure to recharge the drills according to manufacturer's instructions.

**Drill Bits:** Extra drill bits should be provided with the drill.

**Safety Ladder:** If possible, loan a lightweight safety ladder for the installer to use.

**Dry Wall Screws:** Use screws designed to be used with dry wall. They may be easier to use than the screws and dry wall anchors provided with the alarms.

**Batteries:** If an installer discovers an alarm with missing or dead batteries, fresh batteries can be installed and the alarm tested.

**Goggles:** Installers can protect their eyes from injury by wearing goggles.

# Smoke Alarm Types and Features

Smoke alarms are available in a variety of types and features. These types and features are summarized below along with considerations for their application.

## Power Systems

Many jurisdictions require new homes and multifamily dwellings to have smoke alarms hardwired into their electrical systems.

**Conventional batteries:** Models using replaceable batteries (only) should have their batteries replaced in accordance with the manufacturer's instructions or whenever the low battery indicator sounds. Replace the batteries with the ones that are specifically listed for replacement by the smoke alarm manufacturer. The batteries specified are required to last at least one year. It is a good idea to replace standard alkaline batteries proactively once a year. (If lithium batteries are included in the list of batteries specified by the manufacturer, they will typically last much longer than a year.) These models – as with all smoke alarms – are required to have regular maintenance, including testing at least once a month.

**Non-Replaceable Long-life batteries:** Manufacturers have introduced smoke alarms with long-life non-replaceable batteries that last up to 10 years. Smoke alarms with non-replaceable long-life batteries offer an advantage for older people or people with disabilities who may have difficulty replacing batteries. (These alarms usually do not have the ability to be interconnected.) Alarms powered by long-life power cells still require regular testing and maintenance. The smoke alarms themselves need to be replaced after 10 years.

**Hardwired smoke alarms:** Hardwired alarm systems are powered by the home's AC electrical system, which also allows the alarms to be interconnected—when one goes off, they all sound. Most hardwired alarms are required to have a battery back-up. Hardwired alarm systems should be tested at least monthly, but replacement should be done by a qualified contractor. The back-up battery should be replaced in accordance with the manufacturer's instructions or whenever the low battery indicator sounds. There are now wireless interconnected smoke alarms available that are easier to install.

## Low-Battery Warning Feature

All battery-powered alarms have a low-battery warning that “chirps” when battery power is low. Since the warning signal itself will stop after a few days, residents are encouraged to test their alarms after they've been away from home for several days. If the smoke alarm “chirps” signaling a low battery, replace the battery right away.



## Sensing Systems

Most smoke alarms use one of two common sensing systems for detecting a fire. Ionization-type smoke alarms pass an electric current through a “sensing chamber.” When smoke enters the chamber, it reduces the flow of current and activates the alarms. An ionization smoke alarm is generally more responsive to flaming fires. Photoelectric-type smoke alarms aim a light source into a sensing chamber. Smoke enters the chamber and reflects light onto the light sensor, triggering the alarm. A photoelectric smoke alarm is generally more responsive to smoldering fires. For the best protection, both types of alarms or combination ionization-photoelectric alarms, also known as dual-sensor smoke alarms, should be installed.

## Other Smoke Alarm Features

Manufacturers are offering smoke alarms with new consumer features, some of which are especially appropriate for older adults. Take these options into account when buying alarms for your community installation project, but be sure that any alarm you purchase bears the label of a recognized testing laboratory.

**Hush buttons:** Nuisance alarms resulting from a smoky oven, burned toast, or other non-threatening circumstance are a common complaint. If cooking fumes or steam sets off nuisance alarms, replace the alarm with an alarm that has a “hush” button. A hush button will reduce the alarm’s sensitivity for a short period of time. An ionization alarm with a hush button or a photoelectric alarm should be used if the alarm is within 20 feet of a cooking appliance. Pressing the hush button deactivates the alarm for roughly 7 minutes, after which it reactivates automatically. If a real fire occurs, the unit will override the pause feature and sound the alarm. Missing or disconnected batteries are the leading cause of smoke alarm failure. The hush feature discourages the dangerous (and too common) practice of disconnecting or removing alarm batteries in response to nuisance alarms and is recommended for use in all locations.

**Voice capability:** Some smoke alarms may also be designed with either a pre-recorded voice message or the ability to record voice messages during certain portions of the alarm signal. This feature helps to reinforce the alarm’s urgency and, where capable, can be used by parents to record a message in a voice more recognizable to their children.

**Escape Light:** Some smoke alarms are available with a built-in safety or escape light. When the smoke alarm sounds, the light is also activated, helping you to exit the area.

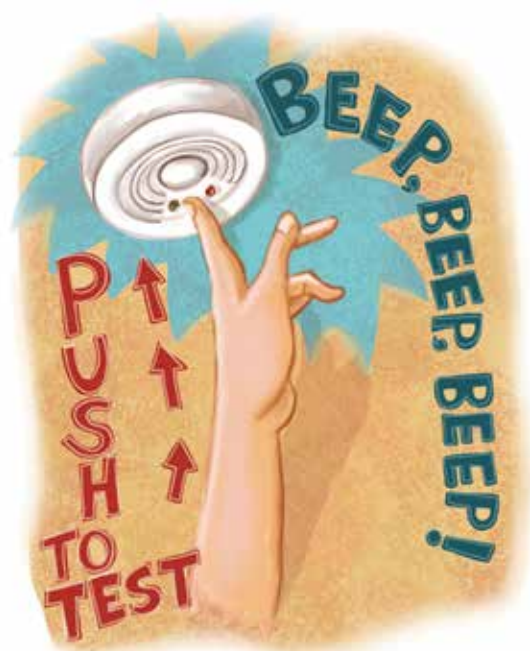
**Easy-to-install battery mounts:** Standard 9-volt batteries used in many smoke alarms require the consumer to snap the battery’s terminals into tight-fitting connectors, which may be difficult for some older adults.

Alarms with spring-metal terminal contacts reduce the difficulty of installing batteries but increase the potential for installing a battery backwards (switching positive and negative terminals). Residents should be cautioned to properly align the battery terminals with the polarity symbols (+ and -) on the alarm’s battery mount.

**Convenient test buttons:** Some smoke alarms are equipped with a large, rectangular, easy-to-push test button. These may be attractive to consumers who are unable to or reluctant to stand on ladders.

## Life Span

Smoke alarms should be replaced when they are 10 years old. Immediately replace a smoke alarm that does not respond when tested, even after you have replaced the battery.



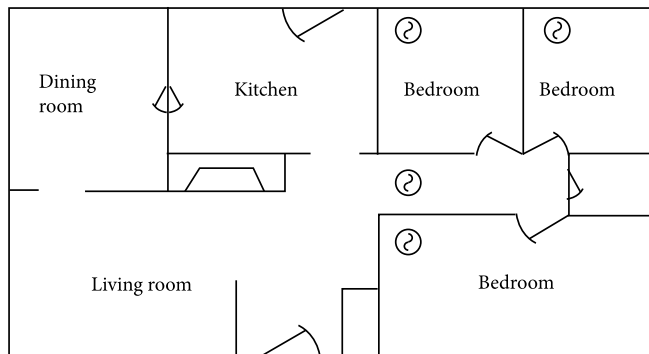
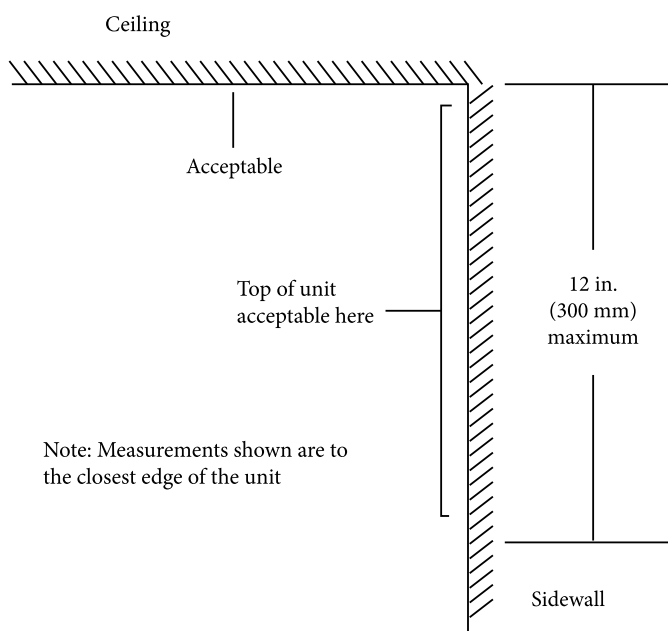


# Smoke Alarm Installation and Maintenance

## Alarm Placement

Smoke alarms should be installed according to NFPA 72 and the manufacturer's instructions. Heat and smoke rise, so smoke alarms should be installed on the ceiling or high on a wall to detect the first traces of smoke.

If a room has a pitched (slanted) ceiling, mount the unit near the ceiling's highest point, 4 to 12 inches (10 to 30.5 centimeters) away from the wall. If the room has an A-frame ceiling, mount the unit at least 4 to 12 inches (10 to 30.5 centimeters) away from the peak.



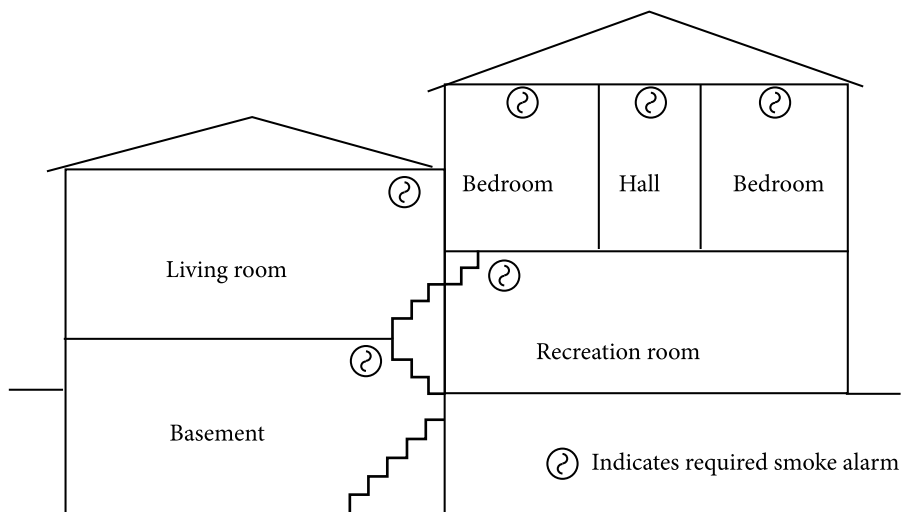
Wall-mounted smoke alarms should be installed so that the top of the alarm is not more than 12 inches (30.5 centimeters) from the ceiling.

Install basement smoke alarms close to the bottom of the stairs. Don't install an alarm at the top of basement stairs; dead air trapped near the closed door could prevent smoke from reaching the unit.

Some household environments can cause nuisance alarms or interfere with a smoke alarm's operation. Avoid placing alarms near a cooking appliance, a dusty area, a shower, or any area where the temperature drops below 40°F (4.5°C) or rises above 110°F (43°C).

Cooking fumes, steam, and automobile exhaust can result in nuisance alarms. Do not install alarms in bathrooms, kitchens, garages, attics, or unheated areas or near recessed ceiling areas, ceiling fans, furnaces, or furnace vents. Place alarms at least 3 feet (0.9 meter) horizontally from bathroom doors.

It's a good idea to have an experienced installer available, if possible, while your volunteers are in the field. Give volunteers a phone number to call your expert for advice on installation problems.



## Adequate Protection

Since the majority of fatal home fires happen when people are asleep, a smoke alarm should be installed outside each sleeping area, inside all bedrooms and on every level of the home (including the basement). People sometimes sleep in rooms other than bedrooms, such as living rooms, dens, dining rooms, and home offices where a fire may start. The closer an alarm is to a fire's origin, the sooner the alarm will sound. For the best protection, install interconnected smoke alarms so when one sounds, they all sound.

**Alarms for people who are deaf or hard of hearing:** Smoke alarms and alert devices, called accessories, are available for people who are deaf or hard of hearing. Strobe lights throughout the home are activated by smoke alarms and alert people who are deaf and hard of hearing to fire conditions. When people who are deaf are asleep, a high-intensity strobe light along with a pillow or bed shaker can wake them up and alert them to fire conditions so they can escape. When people who are hard of hearing are asleep, accessories that produce a loud, mixed low-pitched sound can effectively wake them up and alert them to fire conditions. This equipment is activated by the sound of a standard smoke alarm. Recent research shows that a loud, mixed low-pitched sound is more effective for waking people of all ages than the loud high-pitched sound of a traditional smoke alarm. Again, choose products that have the label of a recognized testing laboratory.



**NFPA's Remembering When™: A Fire and Fall Prevention Program for Older Adults, centered around 16 key safety messages. Eight fire prevention and eight fall prevention. To learn more, visit [nfpa.org/rememberingwhen](http://nfpa.org/rememberingwhen).**

## Installation Waiver

Before your team members actually install a smoke alarm in a particular household, they'll need to get the resident's signature on a waiver. (See sample on next page.) By signing the waiver, the resident agrees not to sue the fire department, the city or town, or other organizations involved in the smoke alarm installation program in the event that the smoke alarm fails to work properly.





# Keys to Success

## Spotlight: Strategic Volunteering

In Charlotte, North Carolina, workers at The Friendship Trays—the Meals on Wheels program—stay busy preparing and packaging meals for older adults, people with disabilities, and those financially unable to prepare their own food. They deliver more than 600 meals daily. Once or twice a month, Charlotte firefighters join in the effort.

The department provides two-person teams. These include fire safety educators, inspectors, investigators or other support staff. Each team is equipped with smoke alarms, carbon monoxide alarms, batteries, flashlights, goggles, drills, ladders, and fire safety educational materials. The teams pick up meals from The Friendship Trays kitchen and make deliveries, choosing a different route in the coverage area each time.

As meals are delivered, fire department personnel ask to check the smoke alarms to replace batteries or provide an installation. If residents don't want a safety check, fire safety materials and the phone number to the smoke alarm hotline are provided.

"We've been conducting this program since 2007 after multiple fire injuries and deaths to senior citizens in our community," said Senior Fire and Life Safety Educator Amy Krise.

"This program is successful in that the fire department's partnership with this organization allows a fire prevention outreach to a group at high-risk of fire injury or death. We continue the program as a benefit to the participants, strengthening community partnerships and providing fire prevention to a variety of residents."

# Survey Form for Smoke Alarm Installation Program

Your volunteers will need some means of keeping track of the work they've done. This installation survey from NFPA will allow them to record important information about the residences they've visited, as well as the number of alarms they've installed or batteries they've replaced.

## Smoke Alarm Installation Survey Form

<b>1. Date:</b>	<b>11. Was there a smoke alarm inside each bedroom?</b> <input type="checkbox"/> Yes <input type="checkbox"/> No
<b>2. Installer's Name:</b>	<b>Was there a smoke alarm outside each sleeping area?</b> <input type="checkbox"/> Yes <input type="checkbox"/> No
<b>3. Head of Household Name:</b> Total number of people living in the home: _____	<b>12. How many smoke alarms did you test?</b> <input type="checkbox"/> zero <input type="checkbox"/> one <input type="checkbox"/> two <input type="checkbox"/> three or more - How many _____
<b>4. Street Address:</b>	<b>13. How many alarms did not work?</b> <input type="checkbox"/> zero <input type="checkbox"/> one <input type="checkbox"/> two <input type="checkbox"/> three or more - How many _____
<b>5. Town/City:</b>  <b>State:</b> _____	<b>14. If smoke alarms did not work, please indicate how many alarms had the following problem(s):</b> <input type="checkbox"/> battery was disconnected _____ <input type="checkbox"/> battery was dead _____ <input type="checkbox"/> battery was missing _____ <input type="checkbox"/> other (specify) _____
<b>6. Type of Residence:</b> <input type="checkbox"/> one family <input type="checkbox"/> 2-family (duplex) <input type="checkbox"/> apartment <input type="checkbox"/> manufactured home (mobile home)	<b>16. How many batteries did you replace?</b> <input type="checkbox"/> zero <input type="checkbox"/> one <input type="checkbox"/> two <input type="checkbox"/> three or more - How many _____
<b>7. Number of levels in the home:</b> <input type="checkbox"/> zero <input type="checkbox"/> one <input type="checkbox"/> two <input type="checkbox"/> three or more - How many _____	<b>17. How many new smoke alarms did you install?</b> <input type="checkbox"/> zero <input type="checkbox"/> one <input type="checkbox"/> two <input type="checkbox"/> three or more - How many _____
<b>8. How many smoke alarms were in the home before you installed new alarms? (If zero, please skip to #16.)</b> <input type="checkbox"/> zero <input type="checkbox"/> one <input type="checkbox"/> two <input type="checkbox"/> three or more - How many _____	<b>18. Did you discuss the following?</b> Test smoke alarms once a month. <input type="checkbox"/> Yes <input type="checkbox"/> No Practice a home fire drill twice a year. <input type="checkbox"/> Yes <input type="checkbox"/> No
<b>9. Was there at least one smoke alarm on every level of the home?</b> <input type="checkbox"/> Yes <input type="checkbox"/> No	<b>19. Did you help occupant find two ways out of every room?</b> <input type="checkbox"/> Yes <input type="checkbox"/> No
<b>10. If "no", which level(s) did not have a smoke alarm?</b> <input type="checkbox"/> basement <input type="checkbox"/> first floor <input type="checkbox"/> second floor <input type="checkbox"/> other (specify) _____	<b>20. Did you help occupant select an outside meeting place?</b> <input type="checkbox"/> Yes <input type="checkbox"/> No

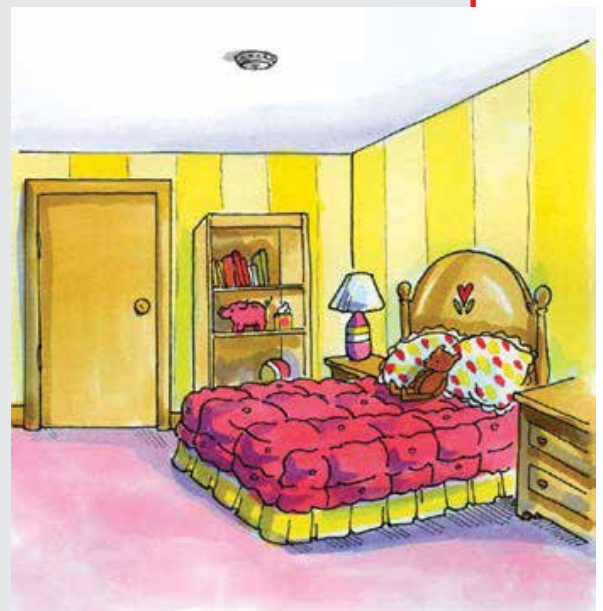
# Training Tips

## Installing smoke alarms

A successful installation program involves making sure that alarms are installed correctly and in the right locations.

- Install smoke alarms in every bedroom, outside each separate sleeping area, and on every level of the home, including the basement. Larger homes may require additional smoke alarms to provide a minimum level of protection.
- For the best protection, interconnect all smoke alarms, so when one sounds, they all sound.
- If someone in the home has profound hearing loss, install alarms with high intensity strobe lights. Vibration equipment is required and is activated by the sound of the alarm.
- If someone in the home is hard of hearing, a complex, low-frequency audible signal works best. A separate device that is activated by the sound of the alarm is available.
- Mount smoke alarms high on walls or ceilings (remember, smoke rises).
- If you have ceilings that are pitched, install the alarm near the ceiling's highest point.
- Don't install smoke alarms near windows, doors, or ducts where drafts might interfere with their operation.
- Smoke alarms should not be installed in attics, bathrooms, or garages.
- Install smoke alarms away from the kitchen to prevent false alarms. Generally, they should be at least 10 feet from a cooking appliance.

**It is important to have enough smoke alarms in the home. Fire research has shown that with today's modern furnishings, fire can spread more rapidly than ever. Residents and authorities should take steps to make sure that enough smoke alarms are in the home.**



**Install smoke alarms in every bedroom, outside each separate sleeping area.**



## Step 8:

### Be Prepared for Challenges—and Know How to Overcome Them

From recruiting volunteers to reaching out to the residents you want to serve, you may encounter difficulties along the way. To help you overcome these bumps in the road, we have a few stories to share.

#### Problem: Too Few Volunteers

The coordinators of a smoke alarm installation program had an ambitious plan to recruit more than 100 volunteers. The program was well publicized. However, there was difficulty getting people to commit. Then, on the big day: disaster. Many volunteers who'd signed up to participate didn't show at all. The coordinators went to Plan B: They brought fire trucks into designated areas of the city and had volunteers and firefighters canvas the neighborhoods. The original plan would have been better, but in a pinch, Plan B worked.

#### Problem: Trouble Reaching Designated Recipients

With the help of a grant, a nonprofit organization identified 145 children from low-income environments who had moderate to profound hearing loss. Each family was offered specially designed smoke alarms for people with a hearing impairment and installation free of charge. The committee had trouble reaching the people they hoped to help. The population was not responsive. The committee went through the school, got no response or the families would not agree. The solution: Organizers ultimately relaxed their guidelines in order to boost the number of participants in the program. They allowed anyone who met the hearing impairment part to participate.

#### Problem: Residents Live in Apartments

An organizer wanted to target homes of older adults. However, many of the older adults lived in apartment complexes. Installing smoke alarms was the responsibility of the landlord or building supervisor. The solution: the organizer worked with building maintenance and supervisors, making sure they understood the importance of having working smoke alarms. A print media campaign for residents of apartments was also launched to help reach the identified audience.





## Step 9: Evaluate Your Program

Once the big day has come and gone, you'll want to evaluate your program's success. Having completed survey forms from volunteers will help this process. As you answer the following questions and others, try to focus on ways that you might improve the installation project the next time around.

**How many smoke alarms did you install?**

**Were you able to gain access to the community or communities you were targeting?**

**Did you meet the installation goals you set?  
If not, what were the problems?**

**Was your effort to recruit volunteers successful?**

**Did you receive coverage in the local media?**

**What kinds of financial support did your campaign receive?**

**How might you conduct the project differently next time?**



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## Keys to Success

### Spotlight: Measuring Outcomes

The St. Louis Fire Department conducts an extensive evaluation of its program's effectiveness. The department tracks installations by household and ZIP code. It gathers information on the number of people living in the home to identify a baseline. The collected information is cross-referenced with fire incidents where smoke alarms have been installed every six months. This is done to determine the number of lives saved. Follow-up home surveys and questionnaires are used to determine the extent of behavior changes.

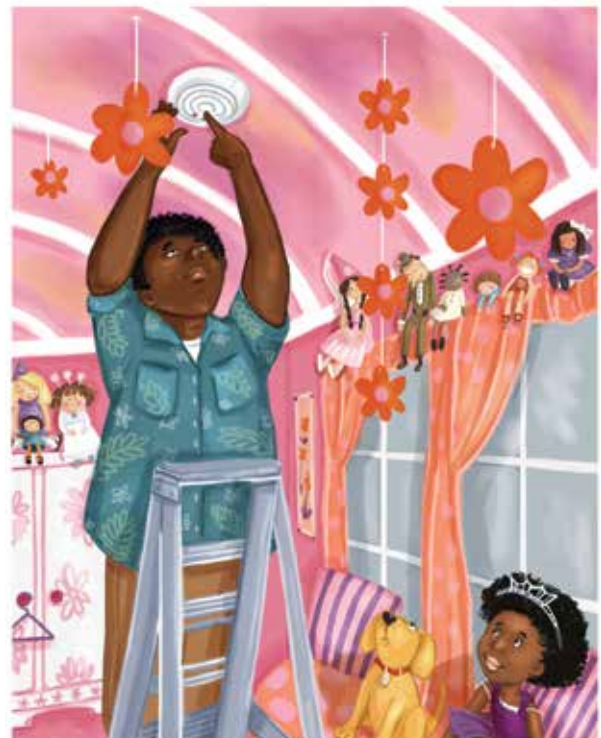
“The overall goal of any successful smoke alarm program is to save lives. Evaluating the program's effectiveness is key,” says St. Louis Fire Department Battalion Chief Derrick Phillips. “Fire departments will need to be able to provide figures on lives saved to show the impact. The information can be used to write or rewrite letters asking for support and to request support from the mayor, city manager, or city council.”

**To learn more about NFPA's Learn Not to Burn® programs for classroom outreach, visit [nfpa.org/lntb](http://nfpa.org/lntb).**

# Safety Tips

Share these life-saving tips with residents as you install new alarms for them or change the batteries in existing alarms.

- Once the alarm sounds, you may have as little as two minutes to escape.
- Test your smoke alarms once a month by pushing the test button.
- Smoke alarms with nonreplaceable (long-life) batteries are designed to remain effective for up to 10 years. If the alarm chirps, warning that the battery is low, replace the entire smoke alarm right away.
- For smoke alarms with any other type of battery, replace batteries at least once a year. If that alarm chirps, replace only the battery. Hint: schedule battery replacements for the same day you change your clocks from daylight saving time to standard time in the fall.
- Never “borrow” a battery from a smoke alarm. Smoke alarms can’t warn you of fire if the batteries are missing or have been disconnected.
- Don’t disable smoke alarms even temporarily. If your smoke alarm is sounding “nuisance alarms,” try relocating it further from the kitchen, where cooking fumes or steam can cause the alarm to sound. Or, replace the alarm with a photoelectric type alarm which is not as sensitive to cooking fumes.
- Follow the manufacturer’s instructions for cleaning to keep smoke alarms working well.
- Practice your home fire escape drill twice a year with everyone in your home. Practice at night and during the daytime. Practice your drill with overnight guests.





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